

Customer Relationship Summary

January 21, 2025

# A Summary of Your Advisory Relationship with Kane Company Wealth Management, Inc.

Kane Company Wealth Management, Inc., is registered with the Securities and Exchange Commission (SEC) as an Investment Adviser and we provide investment advisory services rather than brokerage services.

- Investment advisory services and brokerage services and fees differ, and it is important for you as a retail investor to understand the differences.
- Free and simple tools are available to research firms and financial professionals at <u>Investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers, and investing.

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What investment services and advice can you provide me?	Relationships and Services Kane Company Wealth Management offers two fee-only service levels. Service Level 1 - Wealth Management Services and Service Level 2 - Investment Advisory Services. Wealth Management Services include comprehensive financial planning services such as investment planning and management, retirement planning, income tax planning and preparation, executive compensation planning, cash flow planning, estate planning, insurance planning, education planning and charitable gift planning. All clients receive a written Asset Allocation Plan, which sets forth client goals and recommended asset allocation strategy. Investment Advisory Services are stand-alone investment management services. Kane Company Wealth Management's clients are mostly individuals, high-net-worth individuals, couples, and families, as well as business entities, trusts, and charitable organizations. We provide our wealth management and investment advisory services primarily on a discretionary basis. Discretionary means the trading activity with your account is entered by us without receiving prior authorization for each trade. For nondiscretionary accounts, you make the ultimate decision regarding the purchase and/or sale of investments. We have a \$100,000 minimum in total household investment assets which is waived for those younger savings committed to a systematic savings plan of at least \$1,000 per month. However, we can waive the account minimum or negotiate fees at our discretion. We do not restrict our advice to limited types of products or investments.	Conversation Starters. Questions to Ask Us: Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these	
	For additional information, please see our Form ADV Part 2A brochure Items 4, 5, and 7, which is available online at: <u>https://adviserinfo.sec.gov/firm/summary/115756</u> .	qualifications mean?	
Fees, Costs, and Conflicts			
What fees will I pay?	Kane Company Wealth Management charges an Annual Retainer Fee to provide Wealth Management Services. The Annual Retainer Fee, payable quarterly in advance (unless otherwise documented in the contract) is calculated as: \$4,000 + 0.6% of Total Investment Assets (lower variable fee of .4% above \$4,000,000). Total Investment Assets is your total household net worth less your home(s), business(s), personal property, vehicles and 529 accounts. For example, a client with \$1,000,000 of Total Investment Assets would have an Annual Retainer Fee of \$10,000 calculated as: \$4,000 + (0.6% of \$1,000,000), which is \$2,500 paid quarterly. Annual stand-alone Investment Advisory Service Fees are based upon assets under management ranging from 1.2% to 0.30%. For example, a client with \$1,000,000 of assets under management would have an annual fee of \$7,800, which is \$1,950 paid quarterly. Kane Company Wealth Management, Inc. charges a separate fee for tax planning and preparation for stand-alone Investment Advisory Service Clients. The cost of these services are dependent upon the complexity and type of return(s). We are, and have always been, strictly fee-only financial advisers, meaning all compensation received is solely from the client. Zero compensation is contingent on the purchase or sale of any financial product.	Conversation Starters. Questions to Ask Us: •Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?	

	In addition to our fees, clients will pay some, or all, of the following fees and expenses: brokerage commissions, transaction fees, mutual fund, variable annuity, or ETF internal management fees. Clients will pay fees and costs whether they make or lose money on their investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For additional information, please see our Form ADV Part 2A brochure Items 5 and 12, which is available online at: <u>https://adviserinfo.sec.gov/firm/summary/115756</u> .	
	Standard of Conduct	
What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have? How do your	When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.We recommend that you establish an account with a third-party independent custodian. We receive research products and services from the custodian to assist us in the performance of our investment decision-making responsibilities. These arrangements present a conflict of interest in that we have a financial incentive to recommend that you maintain your account with the custodian for the availability of these institutional products and services and not solely on the nature, cost, or quality of custody and brokerage services provided by the custodian.For additional information, please see our Form ADV Part 2A brochure Items 12 and 14, which is available online at: <a href="https://adviserinfo.sec.gov/firm/summary/115756">https://adviserinfo.sec.gov/firm/summary/115756</a> .Our financial professionals are compensated by a salary based on their duties and the provement adviser and the provement adviser and the provement adviser and the provement adviser and the	Conversation Starters. Questions to Ask Us: • How might your conflicts of interest affect me, and how will you address them?
financial professionals make money?	revenue our firm earns from its wealth management or investment advisory services. All employees, including financial professionals, may also receive bonus compensation for client referrals.	
	Disciplinary History	
Do you or your financial professionals have legal or disciplinary history?	Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.	Conversation Starters. Questions to Ask Us: •As a financial professional, do you have any disciplinary history? For what type of conduct?
	Additional Information	
Addition Informatio		Conversation Starters. Questions to Ask Us: •Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I
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## Form ADV Part 3: Relationship Summary

## Kane Company Wealth Management, Inc.

## **Summary of Material Changes Exhibit**

January 21, 2025

This is a Summary of Material Changes to our Form ADV Part 3, which describes the material changes since our Form ADV Part 3 was last filed in December 2024.

Page one was updated as follows:

• The fixed annual fee component for our Wealth Management Service changed from \$3,600 to \$4,000 while the variable annual fee component changed from a flat .5% to blended tiered fees from .6% to .4%.

## Prior Disclosure Text:

The Annual Retainer Fee, payable quarterly in advance (unless otherwise documented in the contract) is calculated as: \$3,600 + 0.50% of Total Investment Assets. Total Investment Assets is your total household net worth less your home, business, personal property and vehicles. For example, a client with \$1,000,000 of Total Investment Assets would have an Annual Retainer Fee of \$8,600 calculated as: \$3,600 + (0.50% of \$1,000,000), which is \$2,150 paid quarterly.

## New Disclosure Text:

The Annual Retainer Fee, payable quarterly in advance (unless otherwise documented in the contract) is calculated as: \$4,000 + 0.6% of Total Investment Assets (lower variable fee of .4% above \$4,000,000). Total Investment Assets is your total household net worth less your home(s), business(s), personal property, vehicles and 529 accounts. For example, a client with \$1,000,000 of Total Investment Assets would have an Annual Retainer Fee of \$10,000 calculated as: \$4,000 + (0.6% of \$1,000,000), which is \$2,500 paid quarterly.

• Investment Advisory Service fees changed from best tier rate percentages ranging from 1.2% to .3% to blended tier rate percentages ranging from 1.2% to .3%.

## Prior Disclosure Text:

For example, a client with \$1,000,000 of assets under management would have an annual fee of \$6,000, which is \$1,500 paid quarterly.

New Disclosure Text:

For example, a client with \$1,000,000 of assets under management would have an annual fee of \$7,800, which is \$1,950 paid quarterly.

Page two has no material changes.